

Developing business
together.



Matchmaking Service

for companies looking for Finnish
business partners



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Finnpartnership's mission is to increase commercial cooperation between Finland and developing countries. One of the main services provided by Finnpartnership, free of charge, is the Matchmaking Service: Matchmaking Service helps companies and other economic actors both in Finland and in developing countries to seek out new cooperation opportunities. Finnpartnership channels business partnership initiatives from developing countries to companies in Finland and vice versa. Business partnerships refer to long-term joint activities, such as joint ventures, importing from developing countries or transfer of technology and know-how from Finland to a developing country.

Easy to apply

If your company is looking for a business partner in Finland, you can apply for the Matchmaking Service by submitting an application form which can be downloaded from Finnpartnership's website at: www.finnpartnership.fi/matchmaking/registration. In the matchmaking application form you should fill in details on your company's business activities and details of the project for which you are seeking a partner in Finland and define characteristics of the partner you are looking for. After filling in the application form in English, kindly send the signed form to Finnpartnership either via mail, fax or email.

Visibility and marketing in Finland – free of charge

After receiving the application form, business partnership initiatives are published on Finnpartnership's website at: www.finnpartnership.fi/partnersearch. In addition, Finnpartnership may contact potential Finnish companies operating in the same sector.

Partner search database lists business opportunities

You can also browse, free of charge, for suitable business opportunities posted by other companies through the Partner Search function at www.finnpartnership.fi/partnersearch. Finnpartnership may also channel the initiatives of suitable Finnish companies directly to you.

If you have any questions regarding the Finnpartnership programme or the Matchmaking Service, please do not hesitate to contact us.





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